

January 2017

Salesperson Course Schedule

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																		
<p><i>1</i></p> <p>Winter Break</p>	<p><i>2</i></p> <p>9a - 2p Ownership</p>	<p><i>3</i></p> <p>9a - 2p Appraising</p>	<p><i>4</i></p>	<p><i>5</i></p> <p>9a - 2p MA License Law</p>	<p><i>6</i></p> <p>9a - 2p MA Principles & Practices</p>	<p><i>7</i></p> <p>9a - 2p Ownership</p> <p>2p-7p Appraising</p>																																																																																																		
<p><i>8</i></p> <p>9a - 2p MA License Law</p> <p>2p - 7p MA Principles & Practices</p>	<p><i>9</i></p> <p>9a - 2p Contracts</p>	<p><i>10</i></p> <p>9am - 2pm Financing</p>	<p><i>11</i></p>	<p><i>12</i></p> <p>9a-2p Brokerage</p>	<p><i>13</i></p> <p>9a - 2p Risk Management</p>	<p><i>14</i></p> <p>9a - 2p Contracts</p> <p>2p - 7p Financing</p>																																																																																																		
<p><i>15</i></p> <p>9a-2p Brokerage</p> <p>2p - 7p Risk Management</p>	<p><i>16</i></p>	<p><i>17</i></p>	<p><i>18</i></p>	<p><i>19</i></p>	<p><i>20</i></p>	<p><i>21</i></p> <p>9a - 2p MA License Law</p> <p>2p - 7p MA Principles & Practices</p>																																																																																																		
<p>No Salesperson Classes</p>																																																																																																								
<p><i>22</i></p> <p>9a - 2p Ownership</p> <p>2p-7p Appraising</p>	<p><i>23</i></p> <p>9a - 2p MA License Law</p>	<p><i>24</i></p> <p>9a - 2p MA Principles & Practices</p>	<p><i>25</i></p>	<p><i>26</i></p> <p>9a - 2p Ownership</p>	<p><i>27</i></p> <p>9a - 2p Appraising</p>	<p><i>28</i></p> <p>No Salesperson Class</p>																																																																																																		
<p><i>29</i></p> <p>No Salesperson Class</p>	<p><i>30</i></p> <p>9a-2p Brokerage</p>	<p><i>31</i></p> <p>9a - 2p Risk Management</p>	<table border="1" style="margin: auto; border-collapse: collapse;"> <thead> <tr> <th colspan="7">Dec 2016</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> </tr> <tr> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> </tr> <tr> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> </tr> <tr> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> </tr> <tr> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> <td>31</td> </tr> </tbody> </table> <table border="1" style="margin: auto; border-collapse: collapse;"> <thead> <tr> <th colspan="7">Feb 2017</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> </tr> <tr> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> <td>11</td> </tr> <tr> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> <td>18</td> </tr> <tr> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> <td>25</td> </tr> <tr> <td>26</td> <td>27</td> <td>28</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>				Dec 2016							S	M	T	W	T	F	S					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	Feb 2017							S	M	T	W	T	F	S				1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28				
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